COMMERCE AND ACCOUNTANCY

PAPER—II

19

Time Allowed: Three hours

Maximum Marks: 300

The figures in the margin indicate full marks for the questions

Candidates should answer Question Nos. 1 and 5 which are compulsory and three of the remaining questions, selecting at least one from each Section

SECTION-A

- 1. Write notes on any three of the following in about 200 words each: 20×3=60
 - (a) Organisational behaviour as a dynamic system
 - (b) Models of motivation
 - (c) Informal organisation
 - (d) Transactional analysis
- 2. Define the term 'organisation'. Critically discuss the major goals of business organisations.
- 3. What do you mean by informal structure of organisation? Make a difference between line and staff structure.
- Discuss Fadrick Hegberg's two-factor theory of motivation and make a comparative analysis with need hierarchy theory.

60

SECTION—B

ch: 20×3=6	50
on different	60
prevention	60
s per Wage	60
1	prevention per Wage

12RQ—100